



JOB DESCRIPTION: SALES & PRODUCT SPECIALIST

We are looking for a talented and enthusiastic Sales Specialist, to join the Performance Brands sales team in the Western Cape region. Reporting to the Sales Manager, this role is a fantastic opportunity to grow your career as a sales and product specialist, while working on five of South Africa's leading sporting, outdoor and athleisure brands.

LOCATION: Cape Town, South Africa

PERSONALITY TRAITS

- Enthusiasm for and an interest in sports and an active lifestyle
- Ability to meet targets under pressure
- A high degree of numeracy and an analytical, detailed and strategic approach to work
- Good people skills
- Good communication skills
- Presentable
- High energy levels

RESPONSIBILITIES AND DAILY DUTIES:

- Product sales
- Building range offerings for customers based on available products
- Achieving sales targets over numerous customer groups and brand categories
- Relationship management between current and new customers
- Ability to learn and comprehend product knowledge
- Providing training

REQUIRED SKILLS AND QUALIFICATIONS:

- Relevant tertiary qualification
- 3 – 5 years of related sales experience
- Computer literacy – MS Office

WHAT WE OFFER:

- Competitive remuneration
- Pension Fund contribution
- Medical Aid contribution

TO APPLY:

Please send your CV with the necessary documentation and your personal details to our HR Department [**hr@performancebrands.co.za**](mailto:hr@performancebrands.co.za)